



# 2023 snapshot

Stakeholder Share - February 2024

# **Lismore Business Activation Plan 2024-26**

#### **CORE GOALS**



Lismore activities and spaces attract people to explore, shop and connect and be inspired.



Boosting visitation and local engagement with Lismore's business community, events and attractions.

#### **COMPLEMENTARY GOALS**

#### **EXPERIENCE**



Lismore streets and spaces are attractive, easy to get around, and help people feel safe and connected.

#### **SUPPORT**

**PROMOTION** 



Lismore's business community accesses helpful information resources, programs and opportunities.



# Looking back...

While recovery and renewal have been the focus, 2023 Business Activation Plan highlights included:

#### January - March

- ▶ CBD Occupation Audit
- Business Renewal Engagement
- New social media campaigns promoting local business community
- In-kind support of Opening Our Heart events

#### April - June

- New promotional banners around CBD
- Support for LisAmore! event activation
- CBD Occupation Audit

#### July - September

- New business community photoshoot and banners
- Business Renewal Engagement
- Economic Insights
- Support for Lismore Masters Games

#### October - December

- Parklet relocation
- Support for FLOW event activation, Storywalk and Wellbeing Day
- Loving Local Gift Card expansion
- Back Lismore this Christmas activations, promotions and tree lighting
- ► CBD Occupation Audit





## Looking back...

#### 2023 Business Activation Plan goals and outcomes included:

#### Vibrancy

- Sponsoring Flow activation by NORPA 1,500+ at concert and 150+ at Lismore workshops, and estimated \$115k economic impact
- Sponsoring LisAmore! activation 4,600+ at festival and 100+ at CBD activities, estimated \$283k economic impact
- Back Lismore this Christmas see insights in next slides.

#### Promotion

- Loving Local Gift Card campaign with nearly \$50,000 loaded and approx. 100 participating businesses
- Content creation includes CBD photography, banners and socials, plus new visitlismore.com website in development.

#### Experience

- CBD Illumination Project
- Relocation of Parklets to new CBD hosts.

#### Support

- Disaster recovery and renewal-focused engagement
- Footpath activation pilot (in progress)
- CBD Occupation Audit and economic insights.









tomorrow - let us know if you're keen to chat and join the Loving Local Card Program - you can find out more via link in bio in the love the local Card Program - you can find out more via link in bio in the local link i

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2023 highlights

- Santa's Wonderland
  1,500+ people, estimated
  \$107k economic impact
- Lismore Elf Hunt
  Increasingly popular, with
  over 600 prizes collected
- Carols in the Heart
  3,750+ audiences, estimated
  \$89k economic benefit
- Tree lighting hugely positive response to community via socials and feedback.











- CBD activations 16 & 23 December estimated economic benefits include:
  - \$53k estimated economic impact (.id Profile)
  - \$4.95M spending in CBD across two dates, up 19% from \$4.17M on same dates in 2022
  - \$1.85M visitor spending in CBD across two dates, up 35% from \$1.39M on same dates in 2022.
- Significant promotional and social benefits include:
  - Enabling social connection for local community
  - Highlighting quality of local talent
  - Celebrating and supporting local business community
  - Boosting visitor awareness, positive stories and welcoming experiences of Lismore.













# This Christmas

Lismore Delights

### It's a delight to be in Lismore for Christmas

Sy Eve Jeffeny | December 18, 2023 | # 0

day of entertainment and art in the CBD and

the Quad for the Back Lismore and Lismore From the Jarjum's Soft Play Space and Games on the Grass with Lismore Library and the Widjabul Wia-bal Dance Group, to the Flash

everywhere, Lismone was sirve and bucking tor the Usington Delights curaled arts and entertainment event – the first of too to be held

■ By The Echo | December 15, 2023 | ● 0

Lismore comes alive in the days leading up to Christmas with Lismore Delights.

Residents and visitors are invited to immerse around the Lismore to their delight ents

Everyone is backing Lismore to their delight themselves in the festive spirit and 'Back



The delightful Kelly Brouhaha is one of the many exciting performers in Lismore tomorrow.



Hussy Hicks will be part of the adventure between now and Christmas.

**Boosting Lismore** CBD promotions, media coverage, visitation and social connections around the Block.



cometotheheart · Follow

cometotheheart Flashback & with huge applause and thanks to all the amazing artists and entertainers. businesses and community coming together for Lismore Delights 66

> Leading up to Christmas, Council organised a series of events and promotions to encourage locals and tourists to Back Lismore.

Lismore Delights was one of our







It's beginning to look and feel like Christmas as Santa enters his Wonderland

Street Married

11 Secretor 1023 1225 For



cometotheheart Turning up the volume this Saturday on the colou and creativity of Lismore's CBDI With Lismore Delights, start out with

performers of the Wigjabul Wia-ba Dance Group. Choose any direction to head arou

Streets with Spotty Girl and Create Art.Studio.

Clear out any cobwebs with an Impromptu sidewalk boogle with street DJs, @whoswhodj and

Visit Lismore 14 December 2023 · 🕙

IÉ ♥ A WHAT'S ON IN LISMORE A ♥ IÉ

Immerse yourself in the festive spirit at Lismore Delights this Saturday with entertainment and activities around the CBD!

FRIDAY 15 DECEMBER -Sant... See more

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What's On LISMORE



The Lismore CBD was abuzz with entertainment and creativity today for Lismore Delights.

If you missed today's events, you can check out next Saturday from 10 am to 3 pm, Saturday, 23 December.... See more





For full program and map 💣



# Lismore Business Renewal Engagement Insights to date

Business stakeholder's ideas and opportunities identified so far include:

- ▶ Vibrancy and visitation interest in events, window displays, art and culture, markets and activities in CBD. Need for destination marketing, including attractions and accommodation.
- ► Enhancing CBD experience requests for safe and "inviting" spaces, public art, street and garden works, lighting.
- Economic development enablers requests to cut red tape, encourage development and CBD occupation, share economic insights.
- Stories for growth interest in celebrating local businesses, lifestyle, diversity, "quirky shops", coffee culture and dining, art and culture, and community spirit. Recommendations to engage local champions, stakeholders and influencers to together Back Lismore.











## **Moving forward...**

#### **2024 Business Activation Plan highlights include:**

#### January - March

- Evaluation, CBD audit and business insights
- New photoshoot and education program
- Wellness promotional campaign
- Activation microgrants and sponsorships

#### April - June

- Easter, family and youth-focused activations
- Activations and promotions boosting various Lismore events
- Parklets in new places

#### July - September

- New Visit Lismore website
- Food-focused activation in the CBD
- Lismore Laneways launch and destination campaign celebrating local creative industries and attractions
- Business Lismore Awards

#### October - December

- Small Business Month
- Activations and promotions boosting various Lismore events
- Lismore Delights v3, Santa's Wonderland and other festive activations and promotions

See <u>visitlismore.com.au</u> for details and updates!



# Find out more about the Lismore Business Activation Plan and get involved at <u>lismore.nsw.gov.au/business</u>

